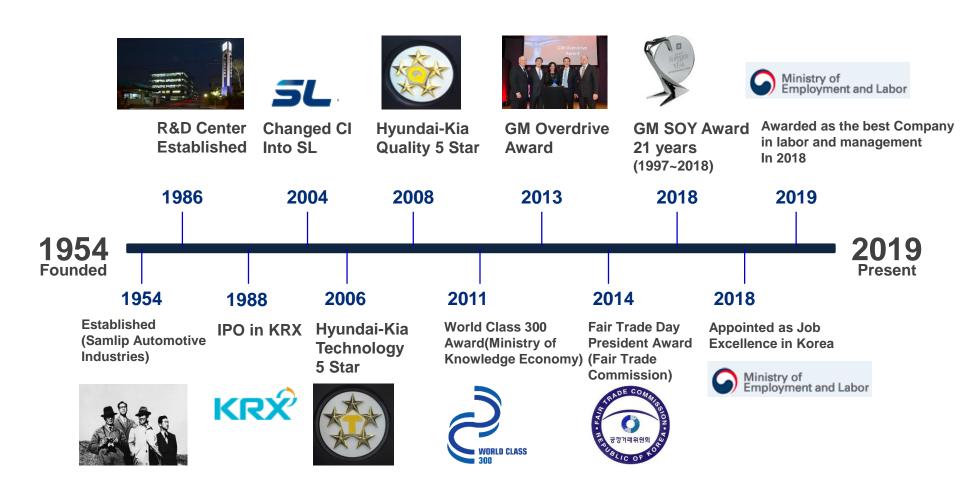




- This document is provided for the convenience of investors only, before the completion of an external audit. Some figures may be subject to change according to audit outcomes.
- As the forward-looking statements this release may contain are based on the company's own business outlook, they may differ from the real result. Therefore, the responsibility for investment on this material is imputed only to investors.
- The financial information is this document are considered earnings results based on K-IFRS





### **Company Overview**



### General Info.

- Establishment : May 22<sup>nd</sup>, 1954

- IPO: November 8th, 1988

- Representative Directors : Mr. Choong Kon Lee, Mr. Sung Yup Lee, Mr. Han Young Kim

- Shareholders: The largest shareholders 66.6%, National Pension 6.5%, Shinyoung Asset 4.1%,

Stanley 6.8%, Hella 1.6% (As of Apr. 2019)

#### **Vision**

### Manageable Growth with Customer-centric Innovation 고객을 위한 혁신, 균형 있는 성장

#### Meaning



#### **Manageable Growth**

핵심 사업을 중심으로 관리 가능한 범위 내에서 지속적으로 성장

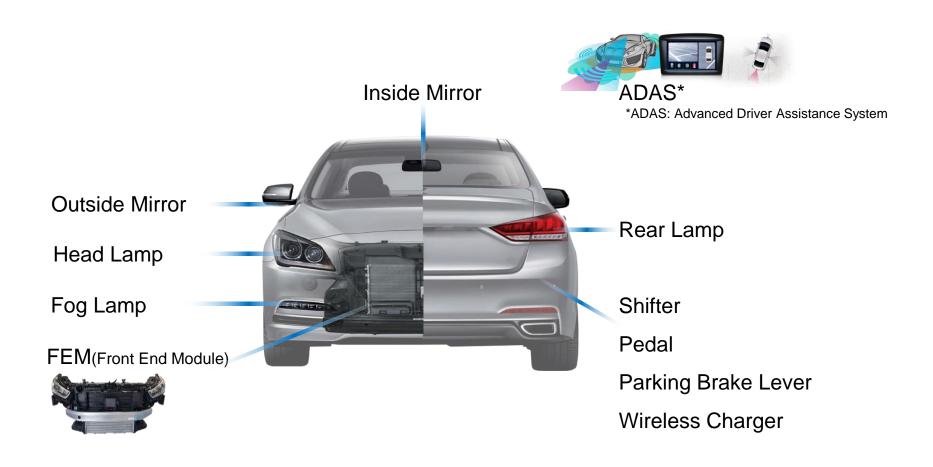


#### **Customer-centric**

고객 밀착과 혁신을 통해 고객과 함께 동반 성장



\*ADAS: Advanced Driver Assistance System



### **Business Group**





Lighting

• Revenue: 2,202.1 bil. KRW (55%)



Shifter

Revenue: 578.3 bil KRW (15%)



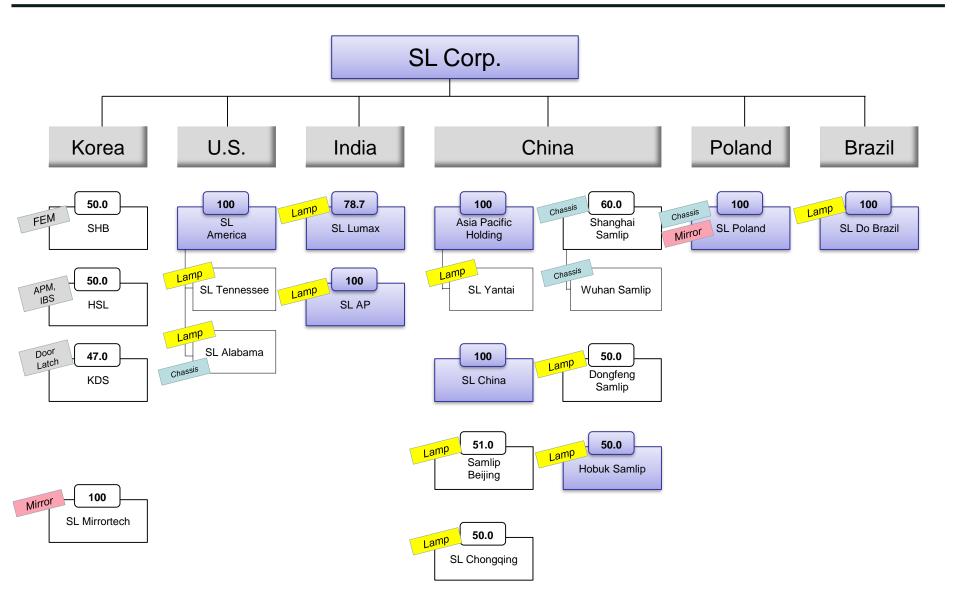
FEM, Electronics, & Others

Revenue: 1,191.8 bil KRW (30%)

• FY2018 Combined Revenue: 3,972.2 bil. KRW

### **Corporate Governance**





#### **Portfolio**



#### - SL Group Combined Revenue: 4.0 trillion KRW



# **Headlamp Capacity**



[unit: thousan carsets, %]

Factory	Standard CAPA		Results		1. triousari sursoto, 70]
	Thousand Set	%	Thousand Set	%	Remarks
SL Sungsan	920	8.96%	810	88.04%	
SL Daegu	1,290	12.56%	1,120	86.82%	
SL Chunan	1,040	10.13%	840	80.77%	
SL Ansan	1,440	14.02%	1,120	77.78%	
Korea Subtotal	4,690	45.67%	3,890	82.94%	
Beijing	1,280	12.46%	550	42.97%	
Yantai	1,140	11.10%	760	66.67%	
Dongfeng	350	3.41%	310	88.57%	
China Subtotal	2,770	26.97%	1,620	58.48%	
Alabama	830	8.08%	520	62.65%	
Tennesse	870	8.47%	430	49.43%	
U.S. Subtotal	1,700	16.55%	950	55.88%	
Lumax	1,110	10.81%	820	73.87%	
India Subtotal	1,110	10.81%	820	73.87%	
Grand Total	10,270	100.00%	7,280	70.89%	

\* Based on FY 2018

# **Yearly Order Amount**





 $<sup>\</sup>ensuremath{\mathbb{X}}$  The yearly order amount above is calculated based on 1 year revenue

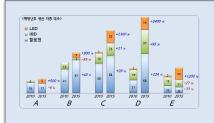
2019 Plan : Page · 8

851.3 bil KRW

### (Lamp) Features



#### **Customer Trend**



- Expand LED Light source
- Expand ADB application

#### **Consumer Survey**



- Bright Light source(LED)
- Favorable Design
- · Farther, Brighter

#### **Design Trend**



- Brand Identity
- Emotion
- Differentiated

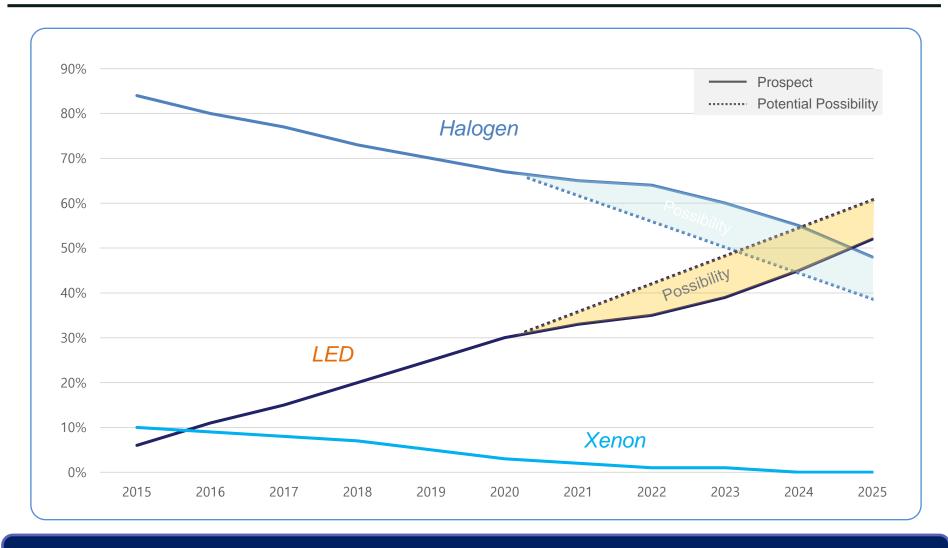
Aesthetic (LED, 신광원)

**Function** (Safety, Convenience)

**Emotion** (Unique, Symphathy)

## (Lamp) Global Light Source Trend





✓ LED replaces Halogen rapidly (Anticipate LED will exceed Halogen in 2025)



# Shifter is evolving from Mechanical to Electronics



**Auto Shifter** 



e-Shifter

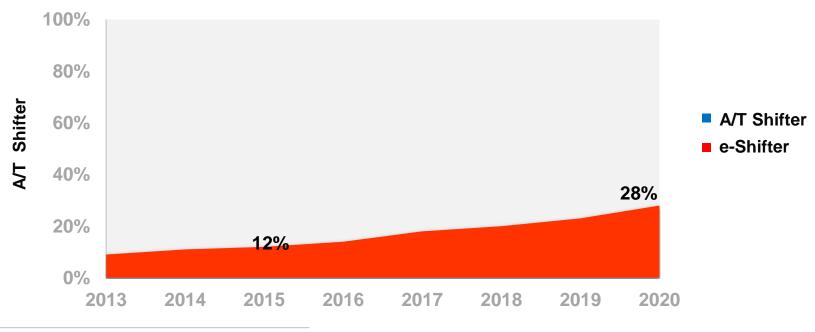
### (Shifter) e-Shifter Market Forecast



#### e-Shifter Market Forecast

⊙ E-Shifter accounts for 12% out of global A/T Shifter market in 2015 → Anticipate it will grow up to about 28% in 2020.

#### e-Shifter Market Penetration 2013-2020



Source: IHS

#### **Awards & Certification**





- 2018 Supplier of the Year Awards
- 2017 Product Development Excellence Supplier
- Quality 5 Star Certification
- Technology 5 Star Certification



- 2018 SOY Awards (22<sup>nd</sup> times)
- 2013 Overdrive Awards



Q1 Certification













# **End of Document**